FOREIGN INSTITUTIONS

Embassy of United States: Hasmik Melkonyan Gobar Mkbitarian, Anusb Begloian, Anabit Martirossian, Alla Bakounts,

Armine Yeghiazarian, Garabet Mardirossian, USAID: Maya

Barkbudarian, Larissa Hovbanessian. Khachatryan,

Rousanna Hakobian, Levon Nazarian, Anoush Mouradian International Monetary Fund: Ivetta Hakobian,

Hratchia Yerknapetian Embassy of United Kingdom: Gagik Gulbadakyan,

Ara Hamazaspian World Bank: Liana Hovakimian, Ruzanna Mkhitarian, Astgbik Grigoryan, Anabit Dimaksyan, Marina Gevorkian, Nvard Manasian, Garen Grigorian, Sergei Hagopjanian, Narine Kagramanian. Alezander

United Nations - UNICEF - UNDP - UNHCR -UNWFP: Armen Zargarian, Gevorg Nanaserian, Vahan Asatrian, Arsen Simonyan, Christine

Alaverdian, Gagik Alderdam, Gagik Mkrticbian, David Akopian, Felix Yeganian, Anna Gevorkian, Artur Harutinian, Armen American Bar Open Society Institute: Armo



MEDICAL/HEALTH

Children's Hospital #6: Children's Polyclinic #1: Zarubi Janibekian Glaxo Pharmaceuticals: Artur Khachatrian Hospital #8: Naira

Mergelian Institute: Karlen

National Institute of Health: Nune Mangasarian. State Medical University: Ara Beglarian, Melineb

Diagnostic Medical Center: Marre Khojabekian Dentist: Samuel Bleyan Republic Hospital: Levon

Gasparian Maternity Research Center: Gobar Panajian



Institute: Vitali Kbacbatarian State Engineering University: Margai Zakarian, Marineb

Institute of International Economics: Angela

Grigorian National Academy of Sciences: Anabit Haroutunyan State College of Humanities: Zora Ginozalian State College of Humanities: Zora Ginozalian State Pedagogical Institute: Irina Markarian Russian University: Vardan Sarkissian Institute of Applied Physics: Geory Hartunyan University of Gyumri: Zobrab Horanesian AUA: Anabit Ordian, Ruzan Aphazadian, Margarel Horanissian, Arda Hamberian, Rouzanna Topchian, Benamin Plouzyan, Armen Petrosian Yervan Physics Institute: Horbannes Vardanian Children's School No. 15: Anabit Iskandarian Ouantum College: Karineh Margarian



COMMUNICATIONS
Midland Bank: Garen Oganezov, Anna Martirossian,
Levon Levonyan, Pailak Gbukastan, Irina Lazarian,
Ararat Gbukasyan, Tigran Baibutski
Veneto-CNA: Sevale Manukian
Anelik Bank: Arek Barsegbian, Zakar Boyadjian
Armenian Development Bank: Vabagn Vardanyan
Lendhank: Karen Sargsian
Central Bank: Asbot Manoukian
Zvartnots Airport Construction: Aveilk Gasparian,
Sbacash Gondakian, Armine laman, Armen

DAMMOS AMPOI CORSINA Shawark Gondakian, Armine Janyan, Armen Hovsepian, Vazken Barsegian Airport Cargo Service Center: Karine Tadevosyan,

Capital & Commerce International Co.: Vazken

Hakobian
Johnson & Johnson: Karine Sarkissian
KPMG Auditing and Consulting: Nelly Grigorian,
Hasmik Avetissian
Vardan Khanyan, Victor Akulian

Vardan Khanzian Telephone International: Aram Avakian Armentel: Narine Abazian, Hasmik Manuely Coca Cola Bottlers: Narek Haytaian, Vaban Gbajoyan, Narine Badoyan Grand Tobacco: Lusine

Kriazyan Bill Harbert Int'l: Hracbya

Quicktek Co.: Anabit Arthur Andersen: Aram

Mars Distribution: Garen Alaverdian, Arthur Harutunian

ARKA News Agency: Lila Hagler Bailly Consulting: Lusine

Hill Int'l Overseas: Garen Galoyan Turi Merovetsas Garen Gaoyan Armenian Airlines: Vaban Harutunian Tufenkian Carpets: Hambartsum Chilingerian Bristol Myers: Mariam Daldabanian COVERNMENT

Prime Minister's office: Ashot Manoukian, Nectar



AGBU

ARMENIAN GENERAL BENEVOLENT UNION

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AMERICAN UNIVERSITY OF ARMENIA Mission Impossible becomes a reality

Dear Friends,

It is not always easy to ask for contributions. We know full well you are probably inundated with reeses. But when we feel so strongly about a project, we can't help but enthusiastically and confidently ask your financial support.

It has been almost seven years since AUA opened its doors, It was an unbelievable undertaking as tons of computers, books, even paper, pens and pencils were shipped from the United States. Professors from leading American Universities were truly pioneers as they relocated to Armenia to begin three month intensive English and computer classes followed by a Master's degree program in Business Management and Engineering for the first 100 students accepted in September 1991.

Would the younger generation in Armenia, newly free from Soviet domination accept Western education, market and management theories and the latest technology? Would they even stay in Armenia after all the retraining or were we just preparing graduates who would look for opportunities abroad as soon as they received their degrees?

We are proud to report that the American University of Armenia's mission has succeeded beyond our wildest dreams. I hope you have read the cover page of this letter listing just some of our graduates and their present fields of employment. It keeps getting better and better as our alumni mature and gain experience. Whether it is in government ministries, communications, private business, educational and humanitarian institutions or Armenia-based foreign embassies, organizations and joint ventures, AUA graduates are making an impact on the economic, political and social progress of the country.

Today AUA has over 500 alumni working in Armenia. The two year Master's degree program with a 1998 enrollment of 350 students has in the past seven years expanded to include Political Science, International Relations, Public Health, Law and Environmental and Conservation Science. Thousands of others have attended outreach programs in over fifty fields, including banking, journalism, conflict resolution, education, earthquake engineering, business management and special intensive English for teachers, doctors, parliamentarians, diplomats, government staff and lawyers, just to name a few of the varied seminars and courses offered by AUA.

Of course, none of these accomplishments were realized without substantial funding. Originally, with the highly qualified cardemic team of Dr. Mihran Agbabian, past President of AUA, Dr. Armen Der Klureghian, Dean of Engineering, and the late Dr. Stepna Karamardian, Dean of Business Management, the affiliation of the University of California and the assistance of the government of Amenia, AGBU agreed to guarantee the annual \$1,000,000 operating costs with the contributions of a few visionary donors.

Today, with tripled enrollment and expanded degree programs, the annual budget is \$3,000,000. Along with our subsidy, grants from the U.S. government and foundations, AGBU and the AUA Board of Directors are dedicated to raising a minimum \$25,000,000 endowment to secure the future funding of the University, All Contributions received in response to this appeal will be added to the "Friends of AUA" endowment, the annual income of which will fund scholarships for deserving students. All major donors (\$5,000 and over) will have their individual endowments established at AGBU.

I am often asked "Why an American University in Armenia." I think most of us realize the unique advantages of higher education in this country as we plan for our children's future. But even greater proof of America's academic excellence is the overwhelming number of foreign students studying in the United States today. Subsidized by their families or the universities of their choice or even by their governments, countess officials, leaders in various fields or individual entrepreneus around the world can trace their success to their years of study in the U.S. At first, we too thought it would be easier to simply bring students from Armenia to the U.S. But as we contemplated the future, we realized AUA could play a major role in influencing a new academic and professional life in Armenia; that we ould ofter more students courses never before taught in Armenia; that in Armenia; that we ould offer more students courses never before taught in Armenia; teach local instructors and at the same time assist other universities in their transition from a Communist dictated system to an independent, modern educational environment.

And so it has come to pass. With the expertise of academicians from the University of California and, more recently, Johns Hopkins University and the appointment of Dr. Haroutium Armenian as President, AUA continues to break new ground. Our 150 yearly graduates, our extension and outreach courses attended by thousands of professionals and our cooperative programs with local universities and institutions have truly impacted on the life of Armenia. And each year, some ten percent of our graduates have the opportunity to continue their study for additional degrees in Europe and North America.

Won't you join us in supporting the education of a new cadre of professionals, trained and eager to promote the future of Armenia. It is an investment beyond measure.

With appreciation

oruse M.

Louise Manoogian Simone

President

P.S. For all of you who have generously contributed in the past to support scholarships for deserving students or who have established permanent endowments which presently total 36,500,000 we take this apportunity to once again thank you. Your generosity has meant a great deal to AGBU, to AUA and to the people of Armenia.